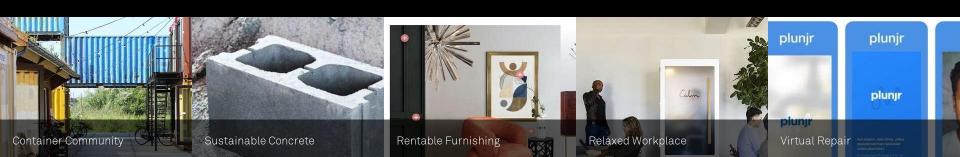


Cyclicality

Trend Report for Little Diversified Architectural Consulting

01.24.22



Report Summary | Cyclicality



LITTLE

Prepared for:

Rich Glenny, James Farnell, Daniel Montano

Prepared by:

Mary

Delivered on: 1/24/22

Briefing: Diving deeper into cyclicality and adaptability in the architecture industry.

Takeaway: While the pandemic has accelerated the decline that strip centers experienced in recent years, there are still ways to turn these commercial properties into a valuable asset. This report primarily focuses on the role that circular design and sustainability play in that strategy, but placing an emphasis on service-oriented business may also prove to help with this.

Top Insights



Container Community Refurbished shipping containers help create social, community hubs

Trend - Social and cultural hubs made from shipping containers offer eco-friendly alternatives to more traditional architectural forms. These communities offer elements of retail, nightlife, entertainment and spaces for start-ups. Insight - Today's consumers having shifted expectations for the products and services they choose to buy into. For many, eco-friendliness and unique experiences are two motivators for why they'd purchase something. Businesses that are able to merge the two appeal to modern consumers with high expectations for how brands speak to them and their interests.



Sustainable Concrete Architects are building homes from eco-friendly concrete-like materials

Trend - Typically, concrete is a major carbon emission culprit. To combat this, architecture firms are creating buildings made from sustainable concrete—a new type of building material that is eco-friendly, lightweight, and possess a long lifespan. Insight - As the effects of climate change become more apparent across the globe, many producers are looking for alternatives to ecologically harmful production materials. This is a direct result of consumers' advocacy and desire for a greener future. Many now expect brands from all industries to do their part in helping combat the effects of climate change.



Rentable Furnishing Rentable furniture platforms and services give customers more flexibility

Trend - Rentable furniture platforms and businesses are on the rise as brands look for ways to offer consumers affordable options to personalize their homes--for both functional and aesthetic-related purposes. Insight - As consumers in North America spend more time at home, home design has become a growing industry. DIY and cost-accessible options are the standard choice for those who can't afford home redesigns and renovations, and brands are increasingly catering to this growing need among customers.



Relaxed Workplace As offices reopen post-pandemic more focus is placed on relaxation and wellness

Trend - Many consumers have been working from home over the pandemic, and have become accustomed to a level of relaxation and privacy. For some, this more relaxed environment is more conducive to productivity than the formal settings of the past. As offices reopen employers will need to be cognizant of this and provide more casual environments with low-sensory spaces. Insight - Consumers have reprioritized their lives over the span of the pandemic. Movements such as the "anti-work" phenomenon are gaining traction, calling people to reconsider whether the "work hard to get ahead" mentality is sustainable or desirable for them. For many, more relaxed, wellness-focused employment situations are the first step toward a less toxic approach to work. Additionally, a less formal workplace is likely to achieve [continued online]

Getting the Most out of Your Custom Report



Purpose: Trend Hunter's Custom Reports are designed to inspire innovation by exposing you to hand-selected content related to your brand, specific projects, future-scoping, adjacent categories and more.

As you go through the report, remember to ask yourself:

- 1 What could this insight or innovation mean for my brand specifically?
- 2 How might these insights make you think about the consumer differently?
- How do these trends ladder up to Trend Hunter's Megatrends, or any other Megatrends I'm familiar with?





Consumer Insights

Overlooked Opportunities & Examples

Trend Hunter's Insights highlight the what and why of major industry shifts. They are split into two sections: the trend section, which identifies a new opportunity in a given industry, and the insight section, which explores the specific target consumer's motivations, attitudes, beliefs and ultimately tension behind that opportunity. They are built on a foundation of Trend Hunter's crowdsourced trend examples, clustered together by underlying patterns.

Container Community



Refurbished shipping containers help create social, community hubs

Trend - Social and cultural hubs made from shipping containers offer eco-friendly alternatives to more traditional architectural forms. These communities offer elements of retail, nightlife, entertainment and spaces for start-ups.

Insight - Today's consumers having shifted expectations for the products and services they choose to buy into. For many, eco-friendliness and unique experiences are two motivators for why they'd purchase something. Businesses that are able to merge the two appeal to modern consumers with high expectations for how brands speak to them and their interests.





Julius Taminiau & Carl Turner Architects Made a Shipping Container Village



Shipping Container Backyard Bars

The Honomobar is a Small Bar That Can Be Built in Four Weeks



Shipping Container-Built Toronto

Neighborhoods

stackt is a New Cultural & Community Hub in Toronto



Shipping Container Stadiums

The Ras Abu Aboud Stadium Can Be Taken Apart After the



Popularity Activity

Freshness

















4 Featured, 35 Examples



199,908 Total Clicks

URL: Hunt.to/402039

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Sustainable Concrete



Architects are building homes from eco-friendly concrete-like materials

Trend - Typically, concrete is a major carbon emission culprit. To combat this, architecture firms are creating buildings made from sustainable concrete—a new type of building material that is eco-friendly, lightweight, and possess a long lifespan.

Insight - As the effects of climate change become more apparent across the globe, many producers are looking for alternatives to ecologically harmful production materials. This is a direct result of consumers' advocacy and desire for a greener future. Many now expect brands from all industries to do their part in helping combat the effects of climate change.





Bio-Concrete Tiles

This Bio-Concrete is an Economic and Ecological Solution to Invasive Species



Eco Concrete Building Materials

This Cement-Free Concrete Bonds Components Using Alcohol



Carbon-Capturing Concrete Blocks

Carbicrete Developed a Method for Sequestering Carbon in Concrete



Popularity

Activity

Freshness











Naturality

Catalyzation

4 Featured, 35 Examples



URL: Hunt.to/458231

57,933 Total Clicks

Rentable Furnishing



Rentable furniture platforms and services give customers more flexibility

Trend - Rentable furniture platforms and businesses are on the rise as brands look for ways to offer consumers affordable options to personalize their homes--for both functional and aesthetic-related purposes.

Insight - As consumers in North America spend more time at home, home design has become a growing industry. DIY and cost-accessible options are the standard choice for those who can't afford home redesigns and renovations, and brands are increasingly catering to this growing need among customers.



The House of Harth Offers Flexibility When It Comes to Interior Design



Rentable Backyard Offices Nooka Provides Shed-Like Offices for Working or Renting Out



Rentable Furniture Marketplaces

1RentPlace Supports Residents, Stagers and the TV/Film Industry



Adventurous Decor Collections

Airstream x Pottery Barn Takes the Comfort of Home to Go

7.9 Score

Popularity Activity

Freshness









4 Featured, 36 Examples

180,356 Total Clicks

URL: Hunt.to/450062

Relaxed Workplace



As offices reopen post-pandemic more focus is placed on relaxation and wellness

Trend - Many consumers have been working from home over the pandemic, and have become accustomed to a level of relaxation and privacy. For some, this more relaxed environment is more conductive to productivity than the formal settings of the past. As offices reopen employers will need to be cognizant of this and provide more casual environments with low-sensory spaces.

Insight - Consumers have reprioritized their lives over the span of the pandemic. Movements such as the "anti-work" phenomenon are gaining traction, calling people to reconsider whether the "work hard to get ahead" mentality is sustainable or desirable for them. For many, more relaxed, wellness-focused employment situations are the first step toward a less toxic approach to work. Additionally, a less formal workplace is likely to achieve more employee engagement in the new normal as people readjust.



The Microsoft Flowspace is Equipped with Automated Privacy Panels



Hybrid Office Layouts

BuzziSpace Unveiled Hubs of Togetherness For Hybrid
Office



Soundproof Meditation Booths

The Calm Booth by ROOM is a Mindfulness-Boosting Meditation Pod



Workplace Wellbeing Apps

The 'Wellwork' App Helps Users Set Goals and More

8.9 Score

Popularity Activity

Freshness











Catalyzation

Aut

45,158 Total Clicks

4 Featured, 36 Examples

URL: Hunt.to/466986

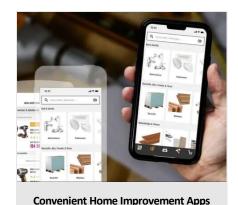
Virtual Repair



Virtual home repair videos and services become more popular

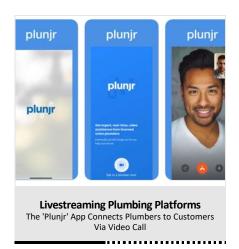
Trend - The COVID-19 pandemic has brought on a greater need for virtual services, including in the home repair and renovations industry. Instead of paying businesses to come to their homes, customers are now paying for their virtual guidance instead.

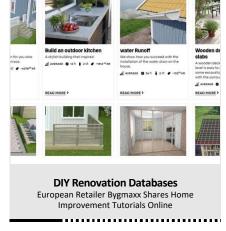
Insight - The DIY industry has grown rapidly in the past several months as the ongoing pandemic has led to services being delayed and shut down, and also due to people using DIY as a way to pass the time. Brands that help facilitate these projects are well prepared for future pandemic-related restrictions.













Activity
Freshness

The HORNBACH App Makes DIY Renovations Easy

to Follow









SimplicityCatalyzation

4 Featured, 28 Examples

68,832 Total Clicks

URL: Hunt.to/458569

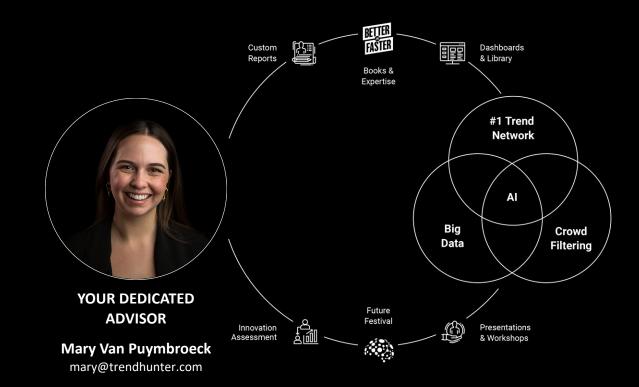


Appendix

Get More From Your Experience

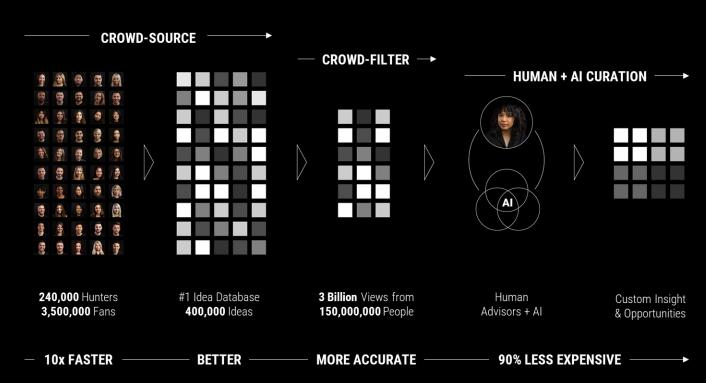
Your Trend Hunter custom reports are tailored to you using the world's most advanced, most powerful trend platform. Your dedicated advisor can help you get the most of it. This appendix shows you a few of the options that you have at your disposal and how other top-tier innovators rely on our service in different ways that could help you be more successful with less effort.







Over the last 15 years, we built the largest trend platform, leveraging crowd-sourcing, crowd-filtering, Al and humans to cut through the noise and uncover opportunity **faster**!





| 0 | Acceleration 1. Perfecting One Thing 2. Aspirational Icon 3. Exaggerated Feature 4. Reimagined Solution | From us maker o | merism ser-generated content to ulture, todays consumers tent creators and experts. | υ | Cyclicality 1. Retro + Nostalgia 2. Generational 3. Economic + Seasonal 4. Repetitive Cycles | | Nostalgia Fond memories fuel a desire to bring the past into the present, especially with respect to one's formative years. |
|----------|--|---------------------------------|---|-----------|--|----------|---|
| 4 | Catalyzation Brands have taken a role of accelerating the personal development of consumers. | new era | entering a transformative , denoted by an exponential indata, robotics and noe. | \$ | Naturality The desire for sustainable products, including local, organic, recyclable and pronounceable ingredients. | | Youthfulness The world is becoming more playful, driven by generations not ready to grow up, including Boomers who desire a more active, enriched life. |
| \odot | Reduction 1. Specialization 2. Fewer Layers + Efficiency 3. Crowdsourcing 4. Subscription | New ser ever to 0 | nt Entrepreneurship vices makeit easier than conceptualize, fund, and companies. | \odot | Redirection 1. Refocusing 2. Reversing 3. Surprising 4. Gamifying | ® | Tribalism Allegiant groups are more readily formed around specific interests, causes and even brands. |
| 6 | Curation Hyper-targeted offerings, services, subscriptions and recommendations to simplify lives with better things. | | icity t-paced, cluttered world, ty stands out, resulting in I businesses & clean design. | 8 | Gamification The application of game dynamics to real-world problems results in a world that's more competitive and engaging. | | Experience In a world abundant with 'stuff', experience becomes a more important currency and life priority. |
| (3) | Convergence 1. Combining + Layering 2. Adding Value 3. Co-Branding + Aligning 4. Physical + Digital | Tech, Al experier expecta | sensation R, VR and interactive noes are raising our tions in the realms of nment, retail and even food | 8 | Divergence 1. Personalization, Customization 2. Status+ Belonging 3. Style + Fashionizing 4. Generational Rebellion | 0 | Authenticity Social media and a resistance to traditional advertising have created a desire for authenticity and reality. |
| | Co-Creation Brands, products, services and consumers are increasingly co-creating an interdependent world. | Lines ar models, merge t | dization eblurring as business products and services o create unique concepts eriences | 8 | Personalization Small batch production technologies and more personalized media are creating an expectation for personalization. | £\$ | Many-to-Many A mass proliferation of sellers and media creators has shifted the world to a many-to-many economy. |

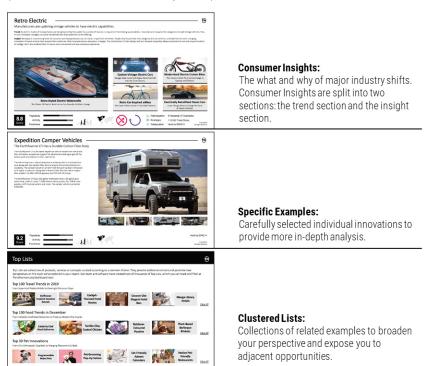
Special Features and Definitions

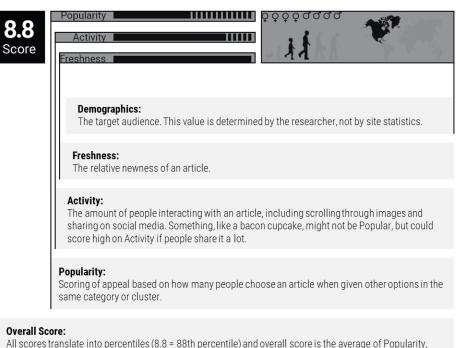


Understanding Content Classification & Article Scoring

Below, you'll find an overview of the different types of content featured in our trend reports, as well as a breakdown of our scoring system that's used to evaluate the performance of the content in your report.

Activity and Freshness.





Special Features and Definitions



How to Read This Page

Consumer Insights are high-level, over-arching patterns that often span different industries in scope. They focus on external and internal consumer factors that are motivating trends.



Trend:

This section identifies a new opportunity in a given industry.

Insight:

This section explores the specific target consumer's motivations, attitudes, beliefs and ultimately tension behind that opportunity.

Demographics & Scoring:

The demographics speak to the target audience, as informed by the researcher, not by the site statistics. The overall score is the average of the following: popularity, activity and freshness.

Patterns & Megatrend:

Understand the Consumer Insight within the context of the 18 Megatrends that are shaping the world, plus the 6 Patterns of Opportunity that help short-cut your discovery of innovative ideas.

Workshop Question:

These questions are intended to be thought-provokers to help you brainstorm (either individually or in groups) about the relevancy or actionability of these insights.

Advisor Picks:

These are specific Consumer Insights and examples chosen by your Advisor because of their relevance to your team. These are featured on the Report Summary page and tagged throughout the report with a yellow star.

Want More?

Gain access to additional Consumer Insights and Custom Research by contacting your advisor or **TrendReports@TrendHunter.com**

